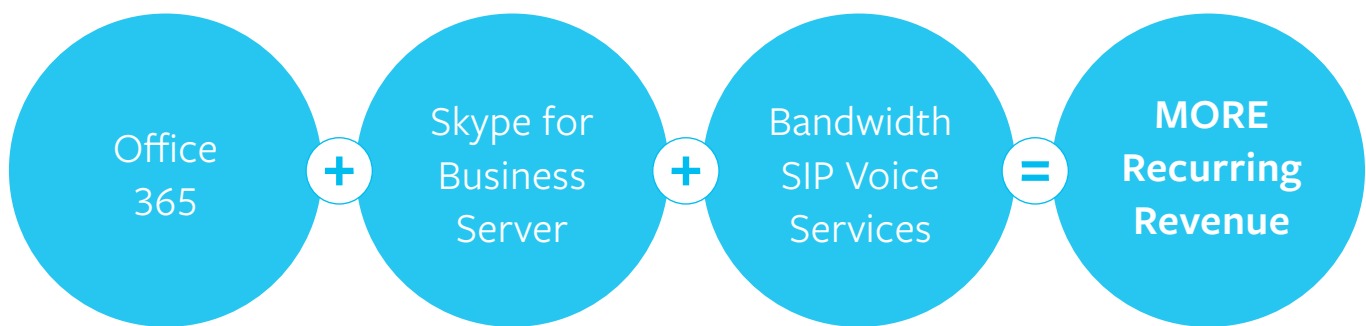


Realize More Recurring Revenue with Your Skype for Business Server Sales

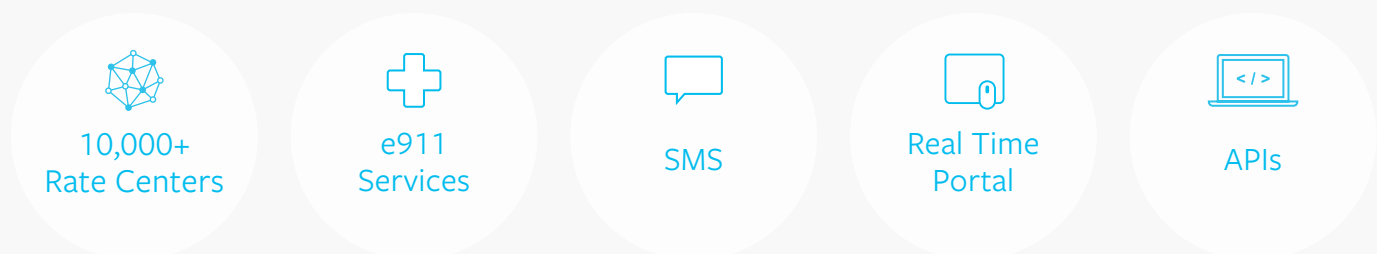
Add Bandwidth's Microsoft-certified SIP Voice Services to your offering

Your customers want **Skype for Business Server**, and now it's easier than ever to give them all the services they need and gain more recurring revenue.



To get the most of Skype for Business Server, your customers need a SIP connection. Bandwidth makes it easy for UC providers to tap into a flexible, customizable SIP Voice solution and get the most value out of your UCaaS offering. Here are just a few reasons to partner with Bandwidth for your SIP Voice Services.

Bandwidth SIP Voice Services: Skype for Business Server, Made Better



1 Realize revenue fast.

Bandwidth's SIP Voice Services make it easy to sell and manage your UCaaS offering with the fastest time to market in the industry. Our bundled solutions are both frictionless and scalable for future growth and we offer real-time activations via our Portal or APIs. That means quicker uptime for your customers and speedier revenue realization for you.

**2 Spend more time managing sales, and less time dealing with vendors.**

Bandwidth's nationwide phone network, with 10,000+ rate centers, gives you and your customers access to coverage across the USA (including SMS, 9-1-1, DIDs and inbound & outbound calling), so you won't have to waste time shopping around for SIP providers in every market!

**3 Tap into user-friendly portals and APIs.**

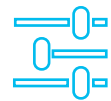
Just login and configure it all. It's super easy to do everything right from our real-time portal—or through integrated APIs. With Bandwidth, you can get customers up and running in a matter of days and start realizing revenue right away with no paperwork to fill out and zero hassles. Give your customers access to manage their users, or do it all yourself.

**4 Take advantage of bundled services.**

Bandwidth's bundled services make it fast and easy to add SIP to your UCaaS offering. You determine with your customers all the specifics about seats, trunks, minutes, SMS, 9-1-1 (Microsoft certification in progress), DIDs and inbound & outbound calling, and then give it to them the way they want it—nothing more, nothing less. As your customers' needs change, it's easy to add more or less to the bundle at any time.

**5 Stay in control of your sales cycle.**

Don't sell your customer Microsoft service and send them off to one of your competitors for voice connectivity. In doing so, you could be stepping on a landmine—and missing out on a whole lot more than just SIP revenue. Partner with Bandwidth and deliver more of the services your customers need.



ABOUT BANDWIDTH

Bandwidth is a communications API provider powering companies that want to deliver innovative, real time communications solutions. Bandwidth's solutions are shaping the future of how we connect—with embedded voice and text for mobile apps and large scale enterprise level solutions, and a category disrupting WiFi-first mobile phone service. At the core of Bandwidth's offering are communications APIs that allow companies to launch and scale next generation apps and solutions using the nation's largest VoIP network. The communications APIs provide easy access to phone number provisioning, voice calling, messaging and emergency services, all built on Bandwidth's carrier-grade network.